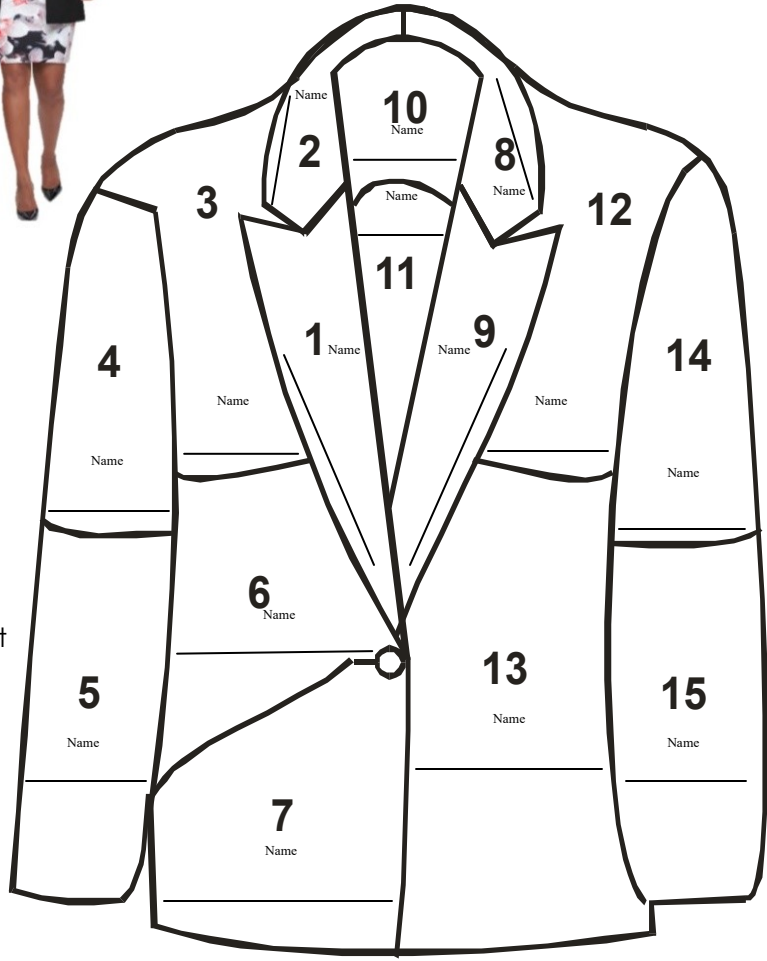


You are going to be our next **Million Dollar Red Jacket!**



Place a picture of yourself here!



Your Red Jacket Means:

- You are carrying on Mary Kay's legacy by honoring her request to pass it on.
- You are a true **Keeper of the Flame**
- You are enjoying 4% **commission checks**
- You are an inspiration to women
- You are a leader in our Unit
- That **CAR** is getting closer.

Remember I will be helping you with a least your first **5** Team Building appointments.

Each time you share our career opportunity, fill in a portion with a **red marker** and write her name in **black**. When the jacket is red, you will be wearing "**Red**"!

Turn in the Mary Kay Questionnaire to me and **call me** as soon as you share the opportunity.

There are many ways to share our Mary Kay Story of the BEST KEPT SECRET in AMERICA for Women!!!

- 1) Share using the Mary Kay Questionnaire
- 2) Mary Kay Events ...as Guests
- 3) Company Tools— Team- Building

What to say about moving up in my Mary Kay business and I need your help with my training. I know Mary Kay probably isn't something that you've ever considered for yourself and that's OK. I just need 5 women who will help me by listening to our consider the possibilities. I'll give you _____ for helping me out. If this opportunity isn't for you, it's OK you can be a **Talent Scout** for me. You might know someone who could really benefit from it and in the future if you refer someone to me who becomes a active member of my team I will give you \$50 in free products of your choice! Is there any reason why you wouldn't help me out? Great! Is _____ or _____ better for you?